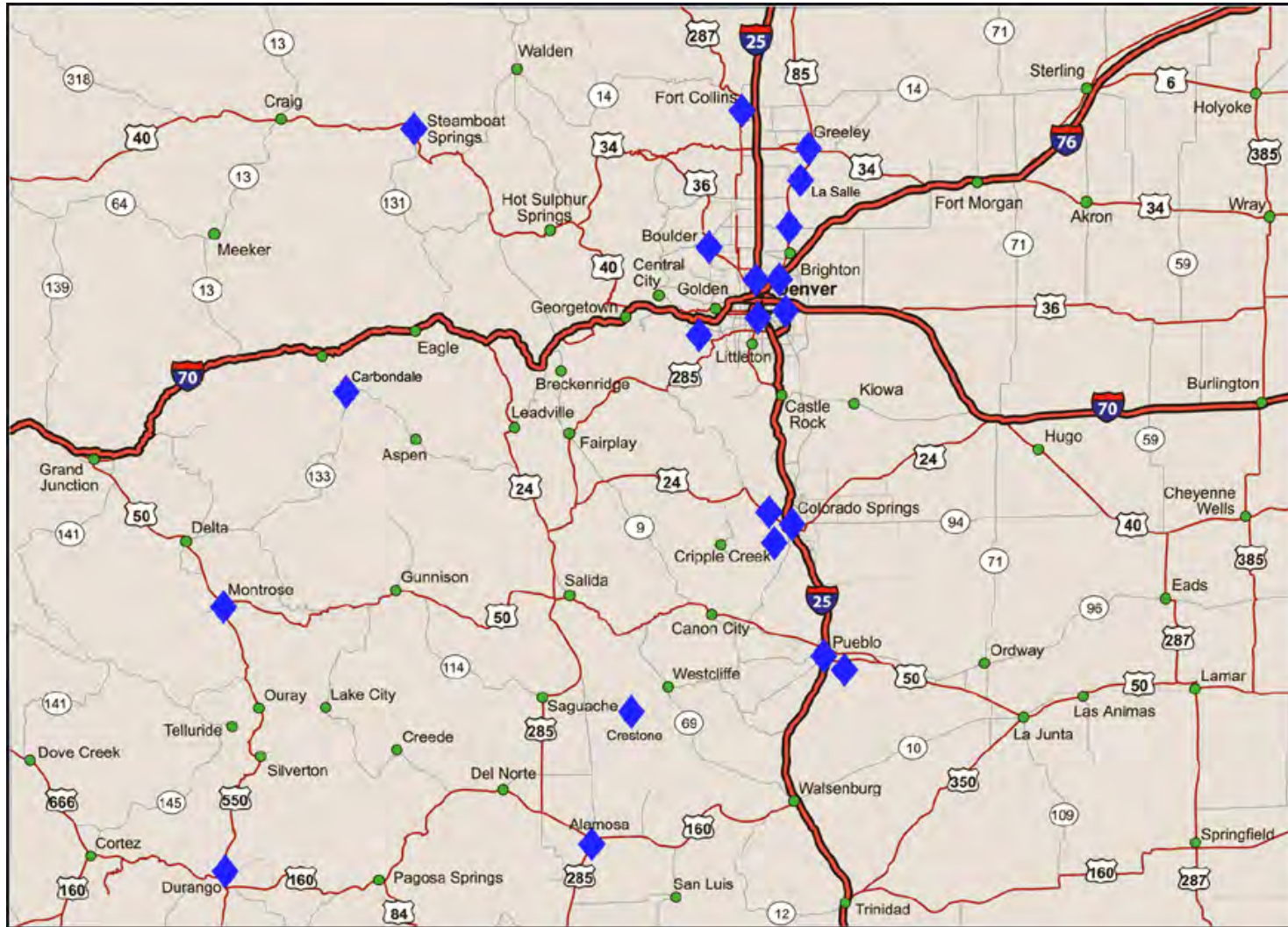




Colorado Biodiesel Industry Overview

June 2007

Colorado Biodiesel Stations - June 2007



Currently **21** biodiesel pumps are operating in the state

Biodiesel Producers

June 2007

▶ BioEnergy of America

▶ 2 Locations: Denver & Commerce City

▶ Stated Capacity: 8 mmgy & 10 mmgy, with 40mmgy under development

▶ American AgriDiesel

▶ Location: Burlington

▶ Stated Capacity: 10 mmgy

▶ Rocky Mountain Biodiesel

▶ Location: Berthoud

▶ Stated Capacity: 3mmgy

▶ No longer in operation



Biodiesel Distributors / Marketers

June 2007



▶ Hill Petroleum

▶ Qualified state vendor

▶ Gray Petroleum

▶ Qualified state vendor

▶ Blue Sun Biodiesel

▶ “Blue Sun Fusion” alternative diesel fuel

Colorado Biodiesel Stations – June 2007

| | | |
|----------------------------|---|--------------|
| Cox Oil / Sinclair | 555 E. 8 th Street Greeley CO 80631 | 970.352.9208 |
| Acorn Petroleum | 529 S. Sahwatch St. Colorado Springs, CO 80903 | 719.634.8874 |
| Barkus Oil – Sinclair | 3501 Pearl Street Boulder, CO 80301 | 303.444.6000 |
| Shoco Oil | 5135 E. 74 th Avenue Commerce City, CO 80022 | 303.289.1677 |
| Catherine Store – Shell | 15783 Hwy 82 Carbondale, CO 81623 | 970.963.2156 |
| Offen Petroleum – Sinclair | 5201 York Street Denver, CO 80216 | 303.297.3835 |
| Parkway Exxon | 1680 Main Avenue Durango, CO 81301 | 970.259.5260 |
| Poudre Valley Coop | 225 NW Frontage Road Ft. Collins, CO 80524 | 970.221.5300 |
| Acorn Petroleum – Phillips | 400 S. Santa Fe Avenue Pueblo, CO 81003 | 719.542.5479 |
| La Salle Oil | 320 N. 1 st Street La Salle, CO 80645 | 970.284.5255 |
| Alta Fuels | 302 Main Street, Alamosa, CO 81101 | 719.589.2312 |
| Alta Fuels | 100 Cottonwood Crestone, CO 81131 | 719.589.2312 |
| Western Petroleum | 1694 13 th Street Steamboat Springs, CO 80487 | 970.879.2804 |
| Gray Oil | 804 Denver Avenue Ft. Lupton, CO 80621 | 800.464.4729 |
| Hill Petroleum – Sinclair | 6301 W. 58 th Avenue Arvada, CO 80002 | 303.423.3446 |
| Chief Petroleum | 301 S. 10 th Street Colorado Springs, CO 80903 | 719.473.7760 |
| Chief Petroleum | 2802 N. Nevada Avenue Colorado Springs, CO 80907 | 719.473.7760 |
| Evergreen Mountain Market | 5071 Hwy 73 Evergreen, CO 80439 | 303.670.0452 |
| Sapp Brothers – Sinclair | 7120 E. 49 th Avenue Commerce City, CO 80022 | 303.289.3900 |
| Cliff Brice – Sinclair | 620 W. 4 th Street Pueblo, CO 81003 | 719.543.3934 |
| Humdingers – Conoco | 2010 N. Townsend Montrose, CO 81401 | 970.249.4984 |

Colorado Biodiesel Stations - Retail Survey Results



▶ **10 stations were surveyed**

▶ **Blend of biodiesel sold at pump:**

▶ **B 20: 10 of 10**

▶ **B 100: 1 of 10**

▶ **Monthly volume range of biodiesel sold:**

▶ **5,000 – 40,000 gallons / month**

▶ **Avg. length of time selling biodiesel:**

▶ **2 ½ - 3 years**

Colorado Biodiesel Stations - Retail Survey Results



▶ **3 of 10 stations also selling E85**

▶ **Most retailers are selling biodiesel at or slightly below diesel prices**

▶ **Stations report a high overall level of customer satisfaction**

Colorado Biodiesel Stations - Retail Survey Results



▶Customers report:

- ▶Increased fuel economy
- ▶Decreased engine noise
- ▶Decreased long-term engine maintenance
- ▶Increased satisfaction by using a clean renewable fuel

▶Station Concerns:

- ▶Quality assurance
- ▶Cold weather issues



Looking forward.....

Governor's Biofuels Coalition Goals

- ▶ **Biodiesel pump installation incentives**
- ▶ **Set goals for expansion**
 - ▶ 2007 ?
 - ▶ 2008 ?
- ▶ **Proactive Education & Outreach Programs**



Looking forward.....

Colorado – New Energy Economy

- ▶ **B2 / B5 biodiesel mandate**
- ▶ **Colorado-sourced feedstock incentives**
- ▶ **Colorado production incentives**